

MARVIN TURKIA

WORK EXPERIENCES	
	<p>9808-0005 MultiQ/ Tandberg Display Stockholm</p> <p>Key Account Manager</p> <p>(sales to venders and end users)</p> <ul style="list-style-type: none"> <input type="checkbox"/> Locate new venders on the Swedish market <input type="checkbox"/> Educate vender sales personal <input type="checkbox"/> Build up a long relationship whit customer <input type="checkbox"/> Create activities whit customer <input type="checkbox"/> Create business opportunities at bigger end users <input type="checkbox"/> Biggest customers: Ericsson Radio Access and MicroWarehouse
	<p>9710-9808 Lux Svenska AB, a part of the Electrolux Co Stocholm</p> <p>Branch Manager</p> <p>(recruiting, educating, coaching, customer service and more)</p> <ul style="list-style-type: none"> <input type="checkbox"/> Recruiting non experienced salesmen and educate them in sales <input type="checkbox"/> Taking care of all the administration on the branch
	<p>9512 -9710 Lux Svenska AB Stockholm</p> <p>Sales representative</p> <p>(Could sales of vacuumcleaners and assessoris)</p> <ul style="list-style-type: none"> <input type="checkbox"/> Achieved gold certificate at Lux Business School <input type="checkbox"/> Top five salesmen in Sweden my first year <input type="checkbox"/> Top ten in the Nordic Countries my second year <input type="checkbox"/> August 97 best salesman in the Nordic Countries <input type="checkbox"/> Was at the second place in the country when I became branch manager <input type="checkbox"/> Achieved sales to get into Club 30 and Club Elite (Club Elite = 50 units/month) <input type="checkbox"/> Had responsibility as a team leader
	<p>9411 -9511 Leibolds Familj New York</p> <p>Au-pair</p> <ul style="list-style-type: none"> <input type="checkbox"/> Was a nanny for two kids a 5 and 10 year old <input type="checkbox"/> Toke care of the house: cleaning, dishing and laundry
	<p>Other work experiences (summer-, holly day -, weekend jobs)</p> <ul style="list-style-type: none"> <input type="checkbox"/> Construction, warehouse, local store clerk, carpenter, McDonalds Restaurant

EDUCATION			
	9710-9808	Branch manager	Stockholm
	9512-9601	Lux Business School (sales school)	Stockholm
	9311-9410	Military (sergeant)	Finland
	9008-9306	Gymnasium 3 year economic	Stockholm
DRIVERS LICENSE AND LANGUAGES			
Drivers license: Yes			
Languages: Svedish, English and Finnish			
REFERENCES			
Lux Svenska AB – Sales manager Paul Nilsson Tel: 070-638 25 45 Au pair – Leibold's Family Jaessica and Charles Tel: (0091) 516-628 29 66 Lux Svenska AB – Branch manager Timo Keränen Tel: 08-791 94 49, 070-736 11 39		EOS, Tandberg Display – Country Manager Kim Zetterberg Tel: 08-530 316 51, 070 – 663 72 71 Siemens – Customer Annika Östlund Tel: 070 594 76 24	